

ANNUAL REPORT 2008

GRAYDON HOLDING N.V.

Graydon Holding N.V.
Hullenbergweg 260
1101 BV Amsterdam
The Netherlands

Entered in the Trade Registry of the Amsterdam Chamber of Commerce under number 33189409.

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PROFILE

Graydon is one of the leading providers of credit management services in Europe. Through an international network of databases, the company supplies its clients with on-line information on the creditworthiness of businesses. Graydon also provides active credit management and debt collection services and increases its clients' credit management competences by means of training courses and a variety of publications. Graydon's service package enables its clients to take responsible decisions on credit risks that enhance their profitability and liquidity.

Graydon's activities are powered by an extensive network of databases containing financial information on businesses. The databases are continuously updated with input from a network of some 130 partners spanning the entire globe. In addition, Graydon's specialists can draw on the company's experience of more than 100 years in the credit management industry. Graydon's strength lies in its offer of sophisticated databases containing high quality and up-to-date financial, commercial and transaction-oriented company information on the one hand in combination with the strong solution-oriented services that are enabled by advanced technology on the other. Graydon focuses on the optimisation of customer value and maintaining of efficient processes.

In the credit management market, Graydon is the market leader in the Benelux and has an operating company in the United Kingdom. The company is seeking further growth and consolidation of its market position. Priority has been given to organic growth through constant innovation and product development, for example with new high-tech (on-line) client applications and through the international network, in part by tapping new markets.

Outside the credit management market, Graydon has been providing marketing services for many years through its MarktSelect business units. With target group definitions, file enrichment, market analyses and telemarketing services, MarktSelect improves the effectiveness of its clients' direct marketing operations. MarktSelect also uses Graydon's massive database.

In 2008, Graydon realised revenue of € 70.9 million and a net profit of € 15.1 million. In the report year 2008, the company had an average workforce of 485.

5 YEAR GRAYDON FINANCIAL KEY INDICATORS

| | 2008 | 2007 | 2006 | 2005 | 2004 |
|-------------------------------------|--------|--------|--------|--------|--------|
| Key figures (€ 000) | | | | | |
| Revenue | 70,878 | 70,376 | 69,588 | 66,015 | 62,131 |
| Operating profit | 19,920 | 18,466 | 17,835 | 16,015 | 14,212 |
| Net income | 15,050 | 13,472 | 14,052 | 11,878 | 9,490 |
| Working capital | 15,076 | 4,090 | 14,594 | 12,085 | 7,256 |
| Equity | 24,895 | 14,502 | 24,322 | 21,754 | 17,295 |
| Total assets | 64,162 | 58,948 | 58,007 | 53,348 | 49,217 |
| Cash flow from operations | 22,602 | 22,206 | 23,575 | 21,162 | 20,273 |
| Investments | 8,944 | 9,739 | 9,046 | 8,736 | 9,822 |
| Number of employees (FTE) (average) | 485 | 494 | 511 | 516 | 533 |
| Key performance indicators | | | | | |
| Revenue growth (%) | 0.7 | 1.1 | 5.4 | 6.2 | 4.0 |
| Operating profit margin (%) | 28.1 | 26.2 | 25.6 | 24.3 | 22.9 |
| Revenue per employee (€ 000) | 146 | 142 | 136 | 128 | 117 |
| Revenue per € of salary | 3,15 | 3,10 | 2,97 | 2,32 | 2,29 |
| Other financial ratio's (%) | | | | | |
| Current ratio | 1.4 | 1.1 | 1.4 | 1.4 | 1.2 |
| Working capital to total assets | 23.5 | 6.9 | 25.2 | 22.6 | 14.7 |
| Equity to total assets | 38.8 | 24.6 | 41.9 | 40.8 | 35.1 |
| Net margin | 21.2 | 19.1 | 20.1 | 18.0 | 15.3 |
| Operating profit to total assets | 31.0 | 31.3 | 30.7 | 30.0 | 28.9 |
| Return on equity | 61.3 | 92.9 | 57.5 | 54.6 | 54.8 |

The figures 2004-2008 have been drawn up according to IFRS standards.

SUPERVISORY BOARD

Peter Ingenlath (1958)

Chairman of the Supervisory Board since April 2nd, 2002.

Present position: Chief Risk Officer and Vice-Chairman of the Management Board of Atradius N.V. (Netherlands).

Nationality: German.

Other Board memberships: Atradius Credit Insurance N.V. (Netherlands), Atradius Trade Credit Insurance, Inc. (USA), Atradius TradeSafe.Com GmbH, Atradius Pension Trust Germany e.V. (Germany), Tokio Marine Nichido and Atradius Credit Management and Co. Ltd. (Japan), ACI Consulting (Shanghai) Co., Ltd. (PRC), Seguros de Credito Continental S.A. (Chile).

Delfín Rueda (1964)

Member of the Supervisory Board since April 15nd, 2005.

Present position: Chief Financial Officer and Member of the Management Board of Atradius N.V. (Netherlands).

Nationality: Spanish.

Other Board memberships: Atradius Credit Insurance N.V., Atradius Finance B.V. (Netherlands), Compañía Española de Seguros y Reaseguros de Crédito y Caucción S.A. (CyC) (Spain).

Jérôme Cazes (1954) *

Member of the Supervisory Board since March 1st, 1991.

Present position: Chief Executive Officer of Coface.

Nationality: French.

Other Board memberships: Coface Deutschland (Germany), Coface Services (France), Coface Austria (Austria), Coface Central Europe Services (Central Europe), Coface North America (USA).

Eric Vaingnedroye (1960)

Member of the Supervisory Board since April 15th, 2005.

Present position: Coface Information Department Director.

Nationality: French.

Other Board memberships: Coface Central Europe Holding (Central Europe), Cogeri (France), Coface South Africa.

Jean-Yves Bajon (1960)

Member of the Supervisory Board since February 10th, 2009.

Present position: Chief Executive Officer of Coface Services.

Nationality: French.

Julianne Kutter (1951)

Member of the Supervisory Board since June 1st, 1999.

Present position: Member of the Management Board of Euler Hermes Kreditversicherungs-AG.

Nationality: German.

Gerard van Kaathoven (1957)

Member of the Supervisory Board since September 14th, 2007.

Present position: Chief Executive Officer of Euler Hermes Kredietverzekering N.V.

Nationality: Dutch.

Other Board memberships: Member of the Supervisory Board of Euler Hermes Credit Insurance Belgium S.A. (Belgium).
Chairman of the Supervisory Board of Euler Hermes Interborg N.V.

*) Mr. Cazes stepped down from the Board on February 10th, 2009.

MANAGING BOARD

Joop Quist, president

GENERAL MANAGEMENT BOARD

| | |
|------------------------------|--|
| Joop Quist | President Graydon Holding N.V. |
| Paul van der Meer | Managing Director Graydon Nederland B.V. *) |
| Gertjan Kaart | Managing Director Graydon Nederland B.V. **) |
| Wiebe Postma | Managing Director MarktSelect B.V. |
| Karin Stroobants | Managing Director Graydon Belgium N.V. |
| Martin Williams | Managing Director Graydon UK Ltd. |
| Dominique Delporte-Vermeiren | Corporate Development Director |

*) Mr. Van der Meer retired as of March 1st, 2008.

***) Mr. Kaart was appointed as Managing Director of Graydon Nederland B.V. as of January 1st, 2008.

REPORT OF THE SUPERVISORY BOARD

The Supervisory Board is pleased that 2008 has proven to be another successful year for the Graydon Group. The EBIT increased up to € 19,920,000 (2007: € 18,466,000). This is a satisfying result in the increasingly competitive market that the Graydon Group operates in.

The Supervisory Board assembled three times in 2008. During these meetings the company's strategy, the general course of affairs, the financial reports and corporate governance were discussed with the Managing Board. In its meetings of September and December, the Supervisory Board also discussed the strategy of the company with the new corporate development director who is employed by Graydon per June 1st, 2008.

The Audit Committee met three times. The findings of the internal auditors and the external auditors were discussed with the Supervisory Board. In 2008, the internal audit was executed by Ernst & Young and by the internal auditor who is employed by Graydon per February 1st, 2008. The internal auditor participated in the three meetings and presented his findings to the Audit Committee.

On February 10th, 2009 Jérôme Cazes resigned from the Supervisory Board. We would like to thank Mr. Cazes for his appreciated contribution. Jean-Yves Bajon was appointed as a new member of the Supervisory Board from the same date. Mr. Bajon is Chief Executive Officer of Coface Services S.A., a 100 % subsidiary of Coface S.A., in the field of financial information and trade receivables management for the French market. We are pleased to welcome him as a member of the Supervisory Board.

This Annual Report of Graydon Holding N.V. contains the 2008 financial statements audited by KPMG Accountants N.V. The Supervisory Board has discussed the annual accounts 2008 and the proposed profit appropriation contained therein as presented by the Managing Board and advises the General Meeting of Shareholders to approve the 2008 Financial Statements and to grant to the Managing Board and the Supervisory Board discharge for the management and supervisory duties respectively, performed during the 2008 financial year.

The Supervisory Board would like to thank the Graydon Managing Board and all Graydon employees for their efforts and the positive results achieved in 2008. We have confidence in the future of Graydon.

Amsterdam, May 15th, 2009.

The Supervisory Board:

Peter Ingenlath, Chairman
Delfín Rueda
Julianne Kutter
Gerard van Kaathoven
Eric Vaingnedroye
Jean-Yves Bajon

REPORT OF THE MANAGING BOARD

2008 highlights

Good performance in a turbulent economy

2008 was a year of turbulence on the international financial markets as the credit crunch escalated into a deep economic recession. Bankruptcies, government interventions and nationalisations were the order of the day throughout the world. Long-held assurances disappeared and new ones are yet to arrive. Following a 0.7% increase in GNP in the first quarter, the euro zone economy contracted in the fourth by 1.5%. The downturn was also reflected in an increase in the number of bankruptcies and deteriorating payment behaviour by businesses in the last quarter.

In all this turbulence, Graydon can look back on a good year. Revenue may have increased by just 0.7% from € 70.4 million to € 70.9 million but its quality was markedly better. (Before adjusting for currency fluctuation the revenue increase totals 4%.) This improvement was attributable to a combination of further volume growth in products with higher added value, the outcome of a consistent approach to product improvement. The EBIT margin widened by two percentage points to 28.8%. The profit for the year increased by 11.9% from € 13.5 million in 2007 to € 15.1 million in 2008.

Cash flow from operating activities amounted to € 22.6 million. Investments to update the databases and in technological and product innovations and product development totalled € 8 million, slightly lower than in 2007. Substantial investments were made in upgrading and replacing the ICT infrastructure in the Netherlands in both 2007 and 2008.

On balance, the economic crisis had no direct negative impact on Graydon's own operations. On the one hand, clients were more hesitant to commit to new/renewed large contracts or cancelled them in order to save costs. On the other, the greater uncertainty also prompted an increase in requests for information as companies grew more cautious or could no longer obtain credit insurance. On the whole, the outcome was favourable. The number of requests for credit information increased particularly sharply in the fourth quarter.

In its home markets, Graydon reported substantial growth in *credit information services* in the United Kingdom, modest growth in the Netherlands and stable revenue in Belgium. The growth was attributable largely to the acquisition of several large contracts. The largest growth was again generated by Graydon International information services (all activities outside the home markets), which saw its revenue increase by 31%. In *marketing support services*, revenue from enriched company information again increased in the Netherlands at the expense of simple address information. In Belgium, growth was again reported in telemarketing activities, while in the Netherlands revenue was lower following the decision to offer telemarketing activities chiefly for Graydon's internal services.

The *debt collection* activities in the Netherlands did not produce the desired revenue improvement despite the investments made in recent years. In the Netherlands, revenue from *secondment, training and publications* was lower.

Prospects for 2009

Investing in future growth

The world was turned upside down by a global financial crisis of unprecedented scale in 2008. In its wake, the real economy entered a global recession in the fourth quarter, the depth and extent of which are difficult to foresee at present. Graydon expects the number of bankruptcies to rise sharply in its home markets in 2009. Sole traders, small enterprises and start-ups will be particularly vulnerable.

Investments in software for the development of web based products and systems as well as investments in databases will be significantly higher in 2009 in order to accelerate revenue growth in the coming years and to secure profitability at the current high level. Graydon's Managing Board is seeking a further increase in revenue in 2009.

Profit for the year will be restrained by the investments in future growth.

Strategic perspective

Laying the foundations for continued growth

Graydon has been implementing a successful growth strategy for many years. From a historical position, the new impulses Graydon has given to growth are becoming more pronounced. Following the company's geographical expansion, an international partner network was built up. In the years 1999-2003, the development and successful marketing of new products and services facilitated further penetration in the home markets. Graydon's growth strategy rests on two pillars: organic growth in the home markets and further internationalisation through the partner network. In the past five years, emphasis has been given to product improvement, added functionality, greater accessibility via the internet and the organisation's transformation from a supplier of credit management information to a supplier of enriched transaction-based financial and company information. In the past five years, this strategy has increased revenue by 19% and profit by no less 64%.

The Managing Board is aware that it must keep a keen eye on the market to anticipate developments and opportunities and so continue the successful growth path in the years ahead. In 2006, Graydon again reviewed the validity of its strategy and subsequently drew up a blueprint for the coming years. The objectives are to capitalise on existing assets and create a distinctive profile that reflects the current core activities. The information market still offers Graydon promising growth opportunities. In the current core activities, further growth can be achieved in both the home markets and internationally if a real step is taken towards the further customisation of credit management information and the provision of web-based services. By offering customised information, Graydon will give its customers the amount of information they desire and in the detail they desire. This entails not only the provision of data already available from Graydon but also the integration of content into workflow. The second growth path that Graydon intends to explore is to broaden the information generated by the existing database. Examples include information on market shares, market penetration analyses and non-financial company information. Against this background, Graydon will increase investments in software in 2009.

Graydon's current business model is still founded on the concept of sales being made by representatives. To meet the growing demand for web-based products and services, a change will be made towards a multi-channel approach including the internet and more attention will be paid to key account management.

Towards a differentiated international service

To boost the growth of international services provided by the Eurogate partner network, Graydon launched the Graydon International Accelerated and Network Transformation (GIANT) project in 2008. To complement the services on its home markets, Graydon will increase functionality so that it can better meet the international demands of large multinationals. This will require greater flexibility in the form of customisation by client instead of one-size-fits-all information formats and the provision of monitoring, debtor portfolio analysis and greater differentiation in data supplies. This new model will require a substantial renewal and enlargement of the European information network's functionality. Graydon therefore began to set up its own ICT network for the home markets of the Netherlands, Belgium and the United Kingdom in 2008. The ICT infrastructure and necessary functionalities will be ready by the end of 2009 and presented as an example to the other international partners.

Commercial performance

There was no let-up in the efforts to provide more tailor-made client services based on the existing product portfolio and database in 2008. Graydon's websites in both the Netherlands and Belgium were completely redesigned. The user friendliness of online products in the current portfolio was also improved in all markets and several information products were enhanced with new functionalities.

Information management

Revenue from credit management information increased by 5% in the Netherlands and was stable in Belgium despite the arrival of a new low-cost supplier in both markets. Competition in the lower segment of the information market therefore increased but had no direct impact on Graydon during the year. Such low-cost providers treat financial company information as a commodity and offer it at a low-value basic level; they work with public rather than verified information, which they sell at very keen prices. Graydon is deliberately going against the trend of commoditising company information. Instead, it is concentrating on the provision of company information with added value tailored to the clients' needs. Graydon therefore foresees that double sourcing might arise at some point in the future, with clients buying simple information and basic data from a low-cost provider but selecting Graydon to provide the high-value verified information necessary to analyse more serious risks.

Following the substantial investments made in a completely new ICT infrastructure, Graydon launched a fully redesigned website in the Netherlands in 2008, with more information, improved navigation and greater functionality. The client portal, goal.net, was revamped and replaced with my.graydon. Clients can now select more customised information, search the database in various ways for reports, compile their own dashboards and access a personal archive to retrieve reports. There is also an option to add financial information to Graydon's own credit information reports. Clients can request credit reports on both Dutch and foreign companies.

The online credit information reports have also undergone a complete metamorphosis, with more information, clearer presentations and greater functionality (more modular options) and a more attractive look and feel. The new credit information report, for example, also includes information on the risk of insolvency (bankruptcy, protection from creditors and debt restructuring at sole traders) and new elements such as the E+ module with detailed information on sole traders. The E+ module was developed jointly with Experian, a specialist in personal credit information.

In Belgium, too, a raft of changes visible to clients were made, including a completely new website. A series of information days was also organised to show clients how to read and interpret credit information. During the year, Graydon successfully launched a business intelligence service in Belgium, something that Graydon has been successfully providing in the United Kingdom for several years. The service strengthens client loyalty by enabling clients to exchange information in a specific sector. Graydon acts as a neutral, professional partner in this service. With its experience in developing and managing databases, Graydon provides a dedicated, sector-specific database with information on creditworthiness or other relevant issues completely independent of the Graydon database. For the telecom companies in Belgium, for instance, Graydon is now tracking which customers switch contracts. In cooperation with UNIZO, the Belgian Organisation for the Self-Employed and SMEs, Graydon has compiled a report presenting the financial and economic condition of all small and medium-sized enterprises in Flanders in 2000 to 2007.

In the United Kingdom, revenue increased by 15% and Graydon increased its market share to 10%. Sales of international reports (up 31%) were an important factor in the good revenue performance. Graydon's greater prominence and its reputation as a supplier of high quality information are clearly bearing fruit. In the United Kingdom, Graydon launched a successful business intelligence service for industry sectors several years ago. Graydon's philosophy that credit information is not "one-size fits all" has proved its worth. That is why Graydon provides added-value credit information and specialist services designed for various specific industry sectors. The Graydon business intelligence service originally designed for the computer distribution industry now also covers telecoms, petroleum, steel, timber and communications suppliers and IT resellers networks. Graydon, in collaboration with the relevant member companies and organisations, provides intelligence units specifically for the industry sectors that need this service. The service provided is a network specifically designed to protect members against the risk of bad debts, preventing commercial fraud and slow payments. In today's testing economic conditions, the need for Graydon's quality credit information has been even more accentuated. In the steel sector, for instance, increased buyer risk posed by the worsening financial health of the construction and automotive industries has led to greater demand for Graydon's intelligence network service. Becoming an associated member of the National Association of Steel Stockholders during 2008 has heightened Graydon's profile in the sector still further. Graydon's industry sector approach to the UK market has also seen Graydon become affiliated to the Finance and Leasing Association, the Federation of Communication Services and the Federation of Petroleum Suppliers.

Demand for international credit information again increased sharply in 2008. Partnerships and alliances give Graydon access to credit information outside its home markets. The growing demand for readily accessible international credit information in XML format is an important driver of growth. During the year, Graydon UK introduced China Online, a huge database containing credit data from the Chinese market. Graydon is one of only a few agencies to offer such information. The China database contains over 300,000 companies, with comprehensive reports on 90% of them. A sample report is available on our website and we believe that the quality of the data is excellent.

Marketing information services

MarktSelect's marketing support services in the Netherlands and Belgium had a reasonable year and were responsible for 9% of revenue. In the Netherlands the activities are increasingly concentrating on marketing information services with higher added value. Sales of basic products (a database of address information), for example, fell further while sales of enriched address information were higher, as were market penetration analysis services and advice on direct mailing activities. On balance, revenue was flat on account of the reduction in telemarketing activities. In Belgium, the telemarketing activities performed very well. The base was also broadened by increasing the online selection options for database marketing products. In the United Kingdom, Graydon took its first steps to provide marketing information services during the year.

Debt management services and debt collection

Income from debt management services and debt collection in the Netherlands was lower in 2008 despite the substantial investments in the technical infrastructure and the streamlining of processes last years. To give a new impulse to the debt collection activities, it was decided to set up a dedicated sales force. In Belgium, Graydon's debt collection activities are limited because this market is largely in the hands of law firms. In the United Kingdom, the Graydon Cashflow Solutions joint venture set up by Graydon and MaxCredible in 2006 was dissolved during the year because it had not lived up to Graydon's expectations. Graydon still has a 21% interest in the debt collection firm STA Graydon.

Training courses

Graydon has worked closely with universities and colleges in both the Netherlands and Belgium for many years. Graydon supports academics at various levels, from student to professor. It provides them with data, statistics and know-how for their research, which is regularly published. During the year, Graydon also started training activities in the field of credit management in the United Kingdom.

Graydon Institute of Risk and Opportunity Scoring

In Belgium, Graydon has worked with the Vlerick School of Economics for more than fifteen years. In 2008, the cooperation with the Vlerick Leuven Ghent Management School was renewed with the establishment of the Graydon Institute of Risk and Opportunity Scoring with a view to developing new, scientific scoring systems. The Vlerick Leuven Ghent Management School is working on the development of solicited rating, a special rating system for small and medium-sized enterprises to provide banks and companies with a clear, objective quality standard for risk management. A back-testing framework is also being developed to monitor the new scoring system. Several research network events are organised each year to highlight concrete application fields. It is also the intention to issue regular, practical white papers. The Vlerick Leuven Ghent Management School and Graydon Belgium will also provide training courses for students and companies.

Graydon knowledge centre

The Academy for Credit Management in Belgium was transformed during the year into the Graydon Business Academy to bundle all Graydon's know-how and expertise. Graydon wants to be a knowledge centre in the field of credit management and management skills. Companies can turn to it for practical training, coaching, assistance filling credit management vacancies and national and international business advice. The Graydon Business Academy will work with a variety of colleges and universities.

In the Netherlands, too, Graydon has a separate knowledge centre. As a specialist in credit management, it also has its own training centre. Graydon offers a broad range of courses that cover all aspects of the profession, both with regard to credit management and with regard to relevant software.

Credit management certification in the Netherlands

Graydon Nederland developed the Credit Collector course along with IM Nederland and Vesting Finance during the year. The course prepares students for the Credit Collector exam. Staff engaged in debtor accounts, financial accounts and debt collection can now gain a government-accredited professional diploma in the collection of outstanding invoices. This is a significant step towards the recognition of the credit management and debt collection profession.

Technology

ICT, in particular web-based technology and applications, is growing in importance in Graydon's strategy. Not only must databases be kept up to date, but applications must be developed in combination with the relevant support software in order to offer clients services that address their problems. Investments are therefore made every year to keep databases up to date and complete, and more is being invested in applications and both self-developed and purchased software to process data in the database and produce and deliver products and services. In view of the growing importance and complexity of the activities, systems development and modification are carried out in collaboration with specialised external parties.

Investments in the Netherlands have been particularly high in the past two years. They have been necessary to upgrade and replace systems developed over a 20-year period and based on legacy technologies. The new developments include standard components and data exchange (XML) and the availability of portlets, widgets, etc. The introduction of Service Oriented Architecture (SOA) will make it possible to develop new channels and devices. Software has been purchased to redesign the local monitoring service, to develop and introduce an improved search, retrieval, storage and delivery system, and to develop solicited rating and a self-update facility.

In keeping with the strategy, additional investments will be made to upgrade the international network in 2009. The present Eurogate network will be upgraded to support more products (report types), data delivery (in XML), monitoring and an improved search facility.

Personnel and organisation

The average number of employees declined by 9 FTEs to 485 in 2008. The number increased in Belgium and the United Kingdom but fell in the Netherlands, largely on account of further efficiency gains. The composition of the staff, moreover, is continuing to change. In line with the strategy of providing more web-based and interactive products and services, there is a growing need for people with different skills and competences. The internal organisation will be restructured in the years ahead and key positions will be redesigned to match the new services. The number of web marketers, IT specialists, web masters, web developers and channel managers will therefore increase in the years ahead and the number of staff engaged in direct sales and production will decline further. Graydon will invest more in internet sales in the coming years. In 2008, Graydon invested approximately € 1.2 million in training courses and education both to enhance professional knowledge and to strengthen ICT and web skills.

Governance

Internal audit

An internal auditor was appointed at Graydon Holding at the beginning of 2008. The aim of internal audit is to provide independent, objective audit services designed to add value and improve Graydon's operations and control systems. An audit plan was prepared for 2008 based on a risk-based audit methodology. The audit plan includes all risk and control concerns identified by the members of the Graydon Managing Board. Approval for the plan was received from the President of Graydon Holding and the audit committee. Summary audit reports are discussed in the audit committee meetings held three times a year.

Internal audit in 2009

At the end of 2008 the internal audit department started planning an In-Control system in accordance with the Dutch 'Tabaksblad' Corporate Governance Code. One of the main principles of the Code is the Managing Board's responsibility to maintain adequate and effective internal risk management and control systems. A presentation about the In-Control system was given to Graydon's Managing Board in December 2008. In 2009 the development and implementation of the In-Control system will be one of the main concerns of internal audit. From a business perspective the following benefits can be achieved by having an effective In-Control system:

- Decreased likelihood and impact of risks;
- Increased likelihood of achieving business objectives;
- Improved management ability to make well-informed decisions;
- Increased efficiency by implementing similar controls across locations.

Graydon's annual report for 2009 will include an In-Control statement regarding the level of control in the following risk categories: financial reporting, strategy, operations and compliance. The In-Control system will include all subsidiaries of Graydon Holding N.V. and will reflect their own individual characteristics and the relationship between the Holding company and its subsidiaries.

Amsterdam, May 15th, 2009

The Managing Board

Joop Quist

FINANCIAL STATEMENTS

**Consolidated income statement
for the year ended December 31st, 2008**

| <i>In thousands of euro</i> | Note | 2008 | 2007 |
|---|-------------|---------------|---------------|
| Revenue | | 70,878 | 70,376 |
| Expenses | | | |
| Salaries | 1 | 22,569 | 22,636 |
| Social charges | 1 | 4,941 | 5,050 |
| Depreciation | 6 | 1,352 | 1,546 |
| Amortisation | 7 | 7,660 | 7,719 |
| Other operating expenses | 2 | 21,270 | 21,762 |
| | | 57,792 | 58,713 |
| Capitalisation of: | | | |
| database expenses | 7 | -5,518 | -5,475 |
| software expenses | 7 | -1,316 | -1,328 |
| | | 50,958 | 51,910 |
| Operating profit | | 19,920 | 18,466 |
| Financial income | 3 | 1,106 | 985 |
| Investments in associates | 3 | - | -264 |
| | | 1,106 | 721 |
| Profit before taxation | | 21,026 | 19,187 |
| Taxation | 4 | -5,939 | -5,791 |
| Profit after taxation | | 15,087 | 13,396 |
| Foreign exchange translation differences | | -657 | -292 |
| Net income recognised directly in equity | | -657 | -292 |
| Total recognised income and expense for the period | | 14,430 | 13,104 |
| Attributable to: | | | |
| Equity holders of the Company | | 15,050 | 13,472 |
| Minority interest | | 37 | -76 |
| Profit for the period | | 15,087 | 13,396 |

Consolidated balance sheet before result appropriation

As at December 31st, 2008

In thousands of euro

| | Note | 2008 | 2007 |
|--|------|---------------|---------------|
| Assets | | | |
| Machinery and equipment | 6 | 2,930 | 3,486 |
| Intangible assets | 7 | 7,715 | 7,703 |
| Deferred tax assets | 8 | 381 | 213 |
| Total non-current assets | | 11,026 | 11,402 |
| Investments in Associates | 5 | 153 | 153 |
| Other trade receivables and prepayments | 9 | 3,247 | 2,840 |
| Trade receivables | 9 | 17,796 | 17,271 |
| Cash and cash equivalents | 10 | 31,940 | 27,282 |
| Total current assets | | 53,136 | 47,546 |
| Total assets | | 64,162 | 58,948 |
| Equity | | | |
| Authorized and issued capital | 11 | 1,500 | 1,500 |
| Share premium | 12 | 1,376 | 1,376 |
| Reserves | 13 | 6,904 | 7,549 |
| Retained earnings | | 65 | -9,395 |
| Profit for the year | | 15,050 | 13,472 |
| Total equity attributable to equity holders of the Company | | 24,895 | 14,502 |
| Minority interest | | -37 | -140 |
| Total equity | | 24,858 | 14,362 |
| Liabilities | | | |
| Employee benefits | 14 | 359 | 295 |
| Deferred tax liabilities | 8 | 900 | 635 |
| Total non-current liabilities | | 1,259 | 930 |
| Trade and other payables | 15 | 18,235 | 24,244 |
| Deferred income | 16 | 19,810 | 19,412 |
| Total current liabilities | | 38,045 | 43,656 |
| Total liabilities | | 39,304 | 44,586 |
| Total equity and liabilities | | 64,162 | 58,948 |

Consolidated statement of cash flows
for the year ended December 31st, 2008

In thousands of euro

| | 2008 | 2007 |
|--|---------------|----------------|
| Cash flows from operating activities | | |
| Cash receipts from customers | 70,751 | 68,781 |
| Cash paid to suppliers and employees | -43,249 | -40,581 |
| Cash generated from operations | 27,502 | 28,200 |
| Interest received | 1,106 | 1,186 |
| Income taxes paid | -6,006 | -7,180 |
| Net cash from operating activities | 22,602 | 22,206 |
| Cash flows from investing activities | | |
| Development expenditure intangible | -8,039 | -8,157 |
| Development expenditure tangible | -905 | -1,582 |
| Net cash from investing activities | -8,944 | -9,739 |
| Dividends paid | -9,000 | -14,000 |
| Net cash from financing activities | -9,000 | -14,000 |
| Net increase/decrease in cash and cash equivalents | 4,658 | -1,533 |
| Cash and cash equivalents at January 1 st | 27,282 | 28,815 |
| Cash and cash equivalents at December 31st | 31,940 | 27,282 |

Notes to the consolidated financial statements

Reporting entity

Shareholders in Graydon Holding N.V. are:

| Name | % of shares | Address |
|---|-------------|---|
| Atradius Insurance Holding N.V. | 45 | David Ricardostraat 1 1066 JS Amsterdam The Netherlands |
| Compagnie Française d'Assurance pour le Commerce Extérieur | 27.5 | 12, Cours Michelet 92800 Paris la Défense 10 France |
| Euler Hermes Kreditversicherungs-AG | 27.5 | Friedensallee 254 D-22763 Hamburg Germany |

Graydon Holding N.V. is a company domiciled in The Netherlands. Graydon Holding is the holder company of credit management companies. The consolidated financial statements of the Company for the year ended December 31st, 2008 comprise the Company and its subsidiaries (together referred to as the "Group") and the Group's interest in associates.