



## International Credit Reports

Trading internationally can be profitable, but it can also be risky.

Graydon can help you find crucial information about your customers' business and their credit risk.

Before you open a new account or sign a contract, it is essential to know the full character, credit worthiness and capacity of those foreign companies with whom you plan to trade with.

Obtaining the relevant information before engaging in sales negotiations can help to avoid incurring any unnecessary costs or bad debt.

### How will you receive Graydon's International Reports?

In order to remain competitive you must make rapid and well informed credit decisions. Graydon offers you instant, online access to over 80 million company reports worldwide. If and when required, Graydon can also produce a freshly investigated report, prepared to your specifications and at your desired speed of service.

Contact us with your company report request and get a choice of delivery speeds and services to match your budget and schedule.

### How do you access Graydon's International Reports?

Graydon's International Reports are accessible in the following ways:

- With the Graydon online service for registered users, with reports delivered directly to your PC screen or email
- Alternatively, by telephone or fax

### Why should you choose Graydon's international reporting service?

- Access to millions of instantly available credit reports on the web, covering more than 190 countries worldwide
- Our reports are endorsed by all leading credit insurance organisations
- You will benefit from a standardised European online report format
- Reports for countries where no information is instantly available can be obtained through a fresh investigation
- We do not charge up-front subscription fees. Competitive rates are charged for the reports that you order and we invoice you monthly



## How to use the Graydon International online reporting service

Select 'International Service' from the main toolbar. You have two options, choose either 'Company Search' or 'Fresh Investigation'.

UK SERVICE	INTERNATIONAL SERVICE	CUSTOMER SERVICE	HELP	CONTACT US
Serviced by : Creditline	Company Search			
Company Search by Name	Fresh Investigation			

**Option 1.** Choose 'Company Search' in order to search and order instant online and database reports. Searching and basic details are free of charge; you only pay for the report taken. Scroll and choose a country from the list, then select your search method (where applicable). Your search will be completed and the report will be delivered instantly (in some cases with an automatic express update included).

**Option 2.** Choose 'Fresh Investigation' – by filling in the online form you can specify the speed of the service you require and any other requirements e.g. the currency used or the credit opinion sought.

Alternatively, to place your international enquiries, contact our international department on **020 8515 1480** or email us on: **intldept@graydon.co.uk**

The screenshot shows the Graydon International Service interface. The search results for 'sumita kogaku' in Japan are as follows:

Company Name	Incorporation Date	Trading Address	Reference Number
Known As SUMITA OPTICAL GLASS INC.			
SUMITA KOGAKU GARASU, KK	1 October 1953	7-25 HARIGAYA 4-CHOME, URAWA-KU SAITAMA-SHI, SAITAMA, 3300075.	985346559
SUMITAKOGAKUKOGYO KK	1 May 1947	28-7 NISHISUGAMO 2-CHOME, TOSHIMA-KU, TOKYO, 1700001.	980834015
SUMITAKOGEISHA, YK	1 December 1984	1258-11 GOTSU-CHO, GOTSU-SHI, SHIMANE, 6950011.	690142927
SUMITAKOGYOSHO, KK	1 August 1962		200196970
SUMITAKOGYO, YK	1 September 1980		201543131

## How to start using Graydon's International reports

To arrange online connection, contact our sales department on **020 8515 1410** or email: **mail@graydon.co.uk**

[www.graydon.co.uk](http://www.graydon.co.uk)

**GRAYDON**  
credit risk intelligence

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